

## 'Boardrooms Around The Beltway' Offer Inside Look



Hilda Ochoa-Brillembourg



Phillip Merrick

Two of the most respected leaders in the fields of investment banking and e-commerce -- Hilda Ochoa-Brillembourg and Phillip Merrick -- lead off the Board of Trade's 'Boardrooms Around the Beltway' autumn series.

The 'Boardrooms' program brings Board of Trade members together in an informal setting to focus on an industry's current developments and its future direction. Over lunch and a boardroom discussion, a successful CEO provides a close-up understanding of his or her thorniest challenges.

Ochoa-Brillembourg is CEO & President of Arlington-based Strategic Investment Group. With over 25 years of experience, her resume includes an eight-year stint as the CIO of the \$1.8 billion World Bank pension fund. From there she went on to found the Strategic Investment Group, which now manages over \$17 billion for investors worldwide. Recently, she was named one of *Money Magazine's* Top 50 Smartest Women in Money. **October 4, 11:00 a.m. - 1:30 p.m., 1001 19th Street North, 16th Floor, Arlington, Virginia.**

Merrick, a pioneer of B2B e-commerce, founded webMethods in 1996 with Caren DeWitt and

Charles Allen. A leader in B2B integration, the company designs software to help businesses do business over the Internet by allowing computer systems to 'talk' to each other, regardless of the software each is using.

For the first two years, Merrick was unable to attract venture capital because information technology had not yet become fashionable. With the company's bank account down to \$31, their savings drained and all their credit cards at the limit, the company flirted with bankruptcy before being saved by a last-minute injection of venture capital.

Since then, Merrick has gone on to grow his company from a three-person team to more than 600 employees with a roster of blue-chip customers such as FedEx, Citibank, and Dell Computer. This February, Merrick led webMethods through one of the most successful initial public offerings in history. **October 26, 11:00 a.m. - 1:30 p.m., 3930 Pender Drive, Fairfax, Virginia.**

Open only to Board of Trade members, each program is \$75 per session. Online registration is available at [www.bot.org](http://www.bot.org) or call 202.857.5921.